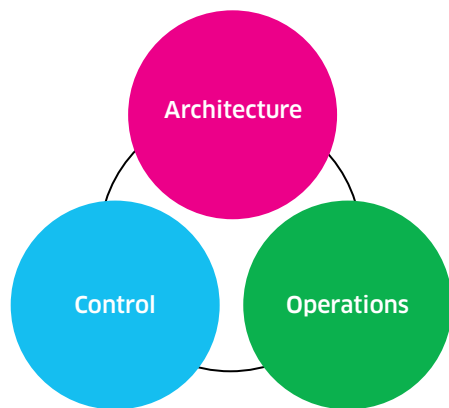


ALCATEL-LUCENT INTEGRATE AND DEPLOY

CREATING TRUE APPLICATION-FLUENT NETWORKS

Alcatel-Lucent Enterprise Professional Services experts can bring peace of mind to any solution deployment. They allow organizations to introduce new solutions or applications into the network with a validated design, and while maintaining the network availability and performance required for on-going business.



Integration and deployment services from Alcatel-Lucent offer Business Partners expert assistance to develop implementation plans, to install, configure and integrate new solutions or applications in end-customer networks. These services include:

- Design review
- Testing and validation
- Network and solution deployment assistance
- Optimized upgrades
- Project management
- Post-implementation support through on-site or remote expertise
- On-going knowledge transfer

VALIDATE AND IMPLEMENT CUSTOMER SOLUTIONS

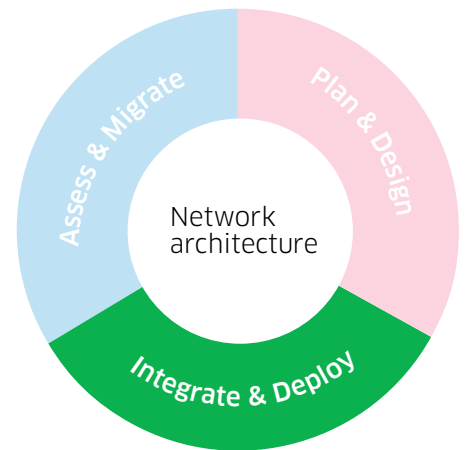
Alcatel-Lucent experts can provide vendor assurance for the staging, implementation and management of wired and/or wireless campus solutions

Integrating new network architectures, devices and features without compromising network availability and performance is critical. The Alcatel-Lucent Integrate and Deploy services can assist, by:

- Reviewing the proposed solution design in its entirety
- Validating the design in the Alcatel-Lucent labs with proven testing methodologies
- Analyzing the solution behaviour in a controlled environment

Assessing the operational status of the solution architecture can identify risks and determine if the design needs to be changed or enhanced.

Deployment assistance is also available, either on-site or remotely, to help developing implementation plans and to install, configure and integrate new solutions in the operational environment.



Professional Services Network Services

BENEFITS

- Mitigate risk by validating the customized solution architecture and determining necessary design changes.
- Increase deployment success by anticipating how changes will affect the operational network, reducing delays and/or rework activities.
- Achieve faster business objectives through knowledge transfer during the deployment phase.
- Improve new solution deployment success rate with Alcatel-Lucent Plan and Design best practices expertise.
- Accelerate solution success through post-implementation assistance and coaching.

SERVICES AT-A-GLANCE

Table 1. Alcatel-Lucent Integrate and Deploy Services

SERVICE	DESCRIPTION	BENEFITS
Design review, validation and testing	<ul style="list-style-type: none"> This service validates and confirms the network design in a lab environment before it is implemented in the end-customer production network. It can include highly skilled coaching on the solution. 	<ul style="list-style-type: none"> Confirm validation and adaptation methodologies Reduce implementation risks and costs related to unforeseen issues Enhance technical teams' solution skills through knowledge transfer from the Alcatel-Lucent experts
Network deployment assistance	<ul style="list-style-type: none"> Prior to installation, the implementation planning service analyzes implementation risk. This service supports the integration, configuration and validation of new Alcatel-Lucent network devices. Post-implementation validation includes a knowledge transfer to seamlessly transition network management to the IT staff. 	<ul style="list-style-type: none"> Decrease disruptions to the production network during deployment through enhanced risk planning and management prior to deployment Successfully deploy Alcatel-Lucent networks solutions based on the implementation planning, in line with Alcatel-Lucent best practices Take advantage of continuous knowledge transfer during the implementation from the Alcatel-Lucent experts
Project management	<ul style="list-style-type: none"> Using industry best practices, all projects are planned and managed to ensure success, based on the principle of quality, time, cost and risk control. 	<ul style="list-style-type: none"> Control risks and costs Ensure successful solution implementation Benefit from a dedicated Alcatel-Lucent interface for administrative and project task control
Resident engineer	<ul style="list-style-type: none"> The resident engineer provides expertise for troubleshooting and operating Alcatel-Lucent technology, with a key focus on business continuity. 	<ul style="list-style-type: none"> Control risks and stability post-adoption Accelerate new solution adoption and knowledge through expert on-site Alcatel-Lucent assistance Learn about the latest product and solution information from the resident engineer

THE INTEGRATE AND DEPLOY SERVICES ADDED VALUE

Alcatel-Lucent integration and deployment expertise enables business partners to effectively integrate network equipment and services without compromising the end-customer's production network. Choosing Integration services provides access to a team of industry-leading experts, including risk identification, deployment best-practices, state-of-the-art technology and deep Alcatel-Lucent solution knowledge.

WHEN MORE THAN INTEGRATE AND DEPLOY SERVICES ARE NEEDED

A complete services offer is available from Alcatel-Lucent, including: solution continuity and evolution; increased operational efficiency; reduced costs; and risk mitigation for new implementations or technology evolution. Alcatel-Lucent collaborates with its partners to jointly ensure enterprise networks are successfully built and maintained throughout their lifecycle.

WHO TO CONTACT FOR MORE INFORMATION

For further information about integration and deployment or other network services from Alcatel-Lucent, please contact your local Alcatel-Lucent representative, your local Business Partner or send us an email at professional.services@alcatel-lucent.com